



**Customer:**  
ShipServ

### Challenge:

In order to optimise performance and productivity, ShipServ required a secure, reliable, high bandwidth Internet connection at its global headquarters. In the past, ShipServ had experienced network outages on its legacy copper infrastructure which was causing problems when making day to day office transactions; as an online company highly dependent on the Internet - smooth daily operations are essential. Additionally, its previous DSL connection was unable to provide the bandwidth required for its business needs.

### The Solution:

It was crucial for ShipServ to select a company that would provide a resilient, scalable, secure network connection capable of supplying on-demand bandwidth and 100% uptime.

AboveNet was chosen to implement a solution that would deliver against all of these key network elements as well as give ShipServ the confidence that the platform would support all their future growth projections. Its Metro IP service ticked all the boxes; the provision of secure, private access to the Internet based on next generation optical infrastructure delivered right to their door.

### The Result:

As a result of this ShipServ's Internet connection has been enhanced, its bandwidth increased, operational productivity and performance improved and most importantly, the connection remains uninterrupted.

*"The previous issues we encountered were extremely frustrating both from a commercial and operational perspective, as what we were promised was not delivered. As a result of this, it was imperative to choose a supplier who could commit to our business demands. AboveNet's services matched our requests as not only were they efficient, reliable and cost-effective, their optical solution provided us with the high bandwidth connectivity, an indispensable component to complete our daily business transactions".*

Robin Sinclair, Vice President, IT Operations, ShipServ



AboveNet™



## Case Study

### ShipServ

As a result of AboveNet delivering its Metro IP solution, ShipServ's Internet connection has been enhanced, its bandwidth increased, operational productivity and performance improved and most importantly, the connection remains uninterrupted.



“Our business was founded on the service we supply: high bandwidth connectivity solutions. Scalability, security and reliability are all key differentiators in the optical platforms that we deliver. Our expert knowledge spans more than 10 years so we know that our solutions will best serve our customers’ network needs in each specific market”.

Alan Berryman, Vice President, Sales and Marketing, AboveNet



## AboveNet:

### About AboveNet:

AboveNet, Inc. is a leading provider of high bandwidth connectivity solutions for business and carriers. Its private optical network delivers key network and IP services in and between top U.S. and European markets. AboveNet’s network is widely used in demanding markets such as financial and legal services, media, health care, retail and government.



**SHIPSERV**

Find. Connect. Trade.

### About ShipServ:

ShipServ helps marine and offshore buyers to find the best suppliers easily, trade efficiently and build trusted relationships. ShipServ’s products and services bring buyers and suppliers together online, in print, on ship and in person. ShipServ offers the largest online trading platform in the marine and offshore marketplace, as well as the most frequently used supplier search engine, a leading ordering guide, and the first online ad network.

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